APPENDIX H
PRICING SHEETS

PRICING SCHEDULE A

TOTAL BID PRICE

STATE FISCAL YEAR	TASK	PRICE
1.	Takeover	$_____
2. 2003	Operations and Maintenance	$_____
3. 2004	Operations and Maintenance	$_____
4. 2005	Operations and Maintenance	$_____
5. 2006	Operations and Maintenance	$_____
6. 2007	Operations and Maintenance (Includes Turnover Costs)	$_____
7.	Total Price	$_____

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Corporation Name _____

_____ _____ _____

Signature Title Date

APPENDIX H
PRICING SHEETS

PRICING SCHEDULE B

TOTAL DEVELOPMENT AND IMPLEMENTATION COSTS (B.1 – B.5)

PERSONNEL COSTS		CONTRACT COST
A. Salary Costs		_____
B. Fringe Benefits	(Percentage _____%)	_____
LOCAL OFFICE AND EQUIPMENT		
A. Building Occupancy		_____
B. Utilities		_____
C. Furniture and Office Equipment		_____
D. Telephone		_____
E. Other (Specify) _____		_____
_____		_____
_____		_____
Equipment provided to State		_____
Other Office Space, Equipment and Utilities		_____
Computer Resources		_____
Printing		_____
Travel		_____
Consultants		_____
Other (Specify) _____		_____
_____		_____
_____		_____
TOTAL DIRECT COSTS		_____
OVERHEAD	(Percentage _____%)	_____
PROFIT	(Percentage _____%)	_____
COST FOR ENHANCEMENTS		_____
FIRM FIXED PRICE, TAKEOVER (To Schedule A, Line 1.)		_____

CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE B.1

DRAFT

APPENDIX H
PRICING SHEETS
DESIGN COSTS

PERSONNEL COSTS		CONTRACT COST
A. Salary Costs		_____
B. Fringe Benefits	(Percentage _____%)	_____
LOCAL OFFICE AND EQUIPMENT		
A. Building Occupancy		_____
B. Utilities		_____
C. Furniture and Office Equipment		_____
D. Telephone		_____
E. Other (Specify) _____		_____
_____		_____
_____		_____
Equipment provided to State		_____
Other Office Space, Equipment and Utilities		_____
Computer Resources		_____
Printing		_____
Travel		_____
Consultants		_____
Other (Specify) _____		_____
_____		_____
_____		_____
TOTAL DIRECT COSTS		_____
OVERHEAD	(Percentage _____%)	_____
PROFIT	(Percentage _____%)	_____
COST FOR ENHANCEMENTS		_____
FIRM FIXED PRICE, TAKEOVER DESIGN TASK		_____

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CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE B.2

APPENDIX H
PRICING SHEETS
DEVELOPMENT COSTS

PERSONNEL COSTS		CONTRACT COST
A. Salary Costs		_____
B. Fringe Benefits	(Percentage _____%)	_____
LOCAL OFFICE AND EQUIPMENT		
A. Building Occupancy		_____
B. Utilities		_____
C. Furniture and Office Equipment		_____
D. Telephone		_____
E. Other (Specify) _____		_____
_____		_____
_____		_____
Equipment provided to State		_____
Other Office Space, Equipment and Utilities		_____
Computer Resources		_____
Printing		_____
Travel		_____
Consultants		_____
Other (Specify) _____		_____
_____		_____
_____		_____
TOTAL DIRECT COSTS		_____
OVERHEAD	(Percentage _____%)	_____
PROFIT	(Percentage _____%)	_____
COST FOR ENHANCEMENTS		_____
FIRM FIXED PRICE, TAKEOVER DEVELOPMENT TASK		_____

CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE B.3

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APPENDIX H
PRICING SHEETS
CONVERSION COSTS

PERSONNEL COSTS		CONTRACT COST
A. Salary Costs		_____
B. Fringe Benefits	(Percentage _____%)	_____
LOCAL OFFICE AND EQUIPMENT		
A. Building Occupancy		_____
B. Utilities		_____
C. Furniture and Office Equipment		_____
D. Telephone		_____
E. Other (Specify) _____		_____
_____		_____
_____		_____
Equipment provided to State		_____
Other Office Space, Equipment and Utilities		_____
Computer Resources		_____
Printing		_____
Travel		_____
Consultants		_____
Other (Specify) _____		_____
_____		_____
_____		_____
TOTAL DIRECT COSTS		_____
OVERHEAD	(Percentage _____%)	_____
PROFIT	(Percentage _____%)	_____
COST FOR ENHANCEMENTS		_____
FIRM FIXED PRICE, TAKEOVER CONVERSION TASK		_____

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CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE B.4

APPENDIX H
PRICING SHEETS

ACCEPTANCE TEST COSTS

PERSONNEL COSTS		CONTRACT COST
A. Salary Costs		_____
B. Fringe Benefits	(Percentage _____%)	_____
LOCAL OFFICE AND EQUIPMENT		
A. Building Occupancy		_____
B. Utilities		_____
C. Furniture and Office Equipment		_____
D. Telephone		_____
E. Other (Specify) _____		_____
_____		_____
_____		_____
Equipment provided to State		_____
Other Office Space, Equipment and Utilities		_____
Computer Resources		_____
Printing		_____
Travel		_____
Consultants		_____
Other (Specify) _____		_____
_____		_____
_____		_____
TOTAL DIRECT COSTS		_____
OVERHEAD	(Percentage _____%)	_____
PROFIT	(Percentage _____%)	_____
COST FOR ENHANCEMENTS		_____
FIRM FIXED PRICE, TAKEOVER ACCEPTANCE TEST TASK		_____

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CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE B.5

IMPLEMENTATION COSTS

APPENDIX H
PRICING SHEETS

PERSONNEL COSTS		CONTRACT COST
A. Salary Costs		_____
B. Fringe Benefits	(Percentage _____%)	_____
LOCAL OFFICE AND EQUIPMENT		
A. Building Occupancy		_____
B. Utilities		_____
C. Furniture and Office Equipment		_____
D. Telephone		_____
E. Other (Specify) _____		_____
_____		_____
_____		_____
Equipment provided to State		_____
Other Office Space, Equipment and Utilities		_____
Computer Resources		_____
Printing		_____
Travel		_____
Consultants		_____
Other (Specify) _____		_____
_____		_____
_____		_____
TOTAL DIRECT COSTS		_____
OVERHEAD	(Percentage _____%)	_____
PROFIT	(Percentage _____%)	_____
COST FOR ENHANCEMENTS		_____
FIRM FIXED PRICE, TAKEOVER IMPLEMENTATION TASK		_____

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CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE C.1 – SFY 2003
FIRM FIXED OPERATIONS, MAINTENANCE AND MODIFICATION PRICE

PERSONNEL COSTS CONTRACT COST

APPENDIX H
PRICING SHEETS

A. Salary Costs _____

B. Fringe Benefits (Percentage _____%) _____

LOCAL OFFICE AND EQUIPMENT

A. Building Occupancy _____

B. Utilities _____

C. Furniture and Office Equipment _____

D. Telephone _____

E. Other (Specify) _____ _____

_____ _____

_____ _____

Equipment provided to State _____

Other Office Space, Equipment and Utilities _____

Computer Resources _____

Printing _____

Travel _____

Consultants _____

Other (Specify) _____ _____

_____ _____

_____ _____ ____

TOTAL DIRECT COSTS _____

OVERHEAD (Percentage _____%) _____

PROFIT (Percentage _____%) _____

PER CLAIM CHARGE FOR EXCESS CLAIMS _____

FIRM FIXED PRICE, OPERATIONS, MAINTENANCE,

MODIFICATIONS – SFY 2003 (To Schedule A, Line 2) _____

CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE C.2 – SFY 2004
FIRM FIXED OPERATIONS, MAINTENANCE AND MODIFICATION PRICE

PERSONNEL COSTS CONTRACT COST

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APPENDIX H
PRICING SHEETS

A. Salary Costs _____

B. Fringe Benefits (Percentage _____%) _____

LOCAL OFFICE AND EQUIPMENT

A. Building Occupancy _____

B. Utilities _____

C. Furniture and Office Equipment _____

D. Telephone _____

E. Other (Specify) _____ _____

_____ _____

_____ _____

Equipment provided to State _____

Other Office Space, Equipment and Utilities _____

Computer Resources _____

Printing _____

Travel _____

Consultants _____

Other (Specify) _____ _____

_____ _____

_____ _____ ____

TOTAL DIRECT COSTS _____

OVERHEAD (Percentage _____%) _____

PROFIT (Percentage _____%) _____

PER CLAIM CHARGE FOR EXCESS CLAIMS _____

FIRM FIXED PRICE, OPERATIONS, MAINTENANCE,

MODIFICATIONS – SFY 2004 (To Schedule A, Line 3) _____

CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE C.3 – SFY 2005
FIRM FIXED OPERATIONS, MAINTENANCE AND MODIFICATION PRICE

PERSONNEL COSTS CONTRACT COST

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APPENDIX H
PRICING SHEETS

A. Salary Costs _____

B. Fringe Benefits (Percentage _____%) _____

LOCAL OFFICE AND EQUIPMENT

A. Building Occupancy _____

B. Utilities _____

C. Furniture and Office Equipment _____

D. Telephone _____

E. Other (Specify) _____ _____

_____ _____

_____ _____

Equipment provided to State _____

Other Office Space, Equipment and Utilities _____

Computer Resources _____

Printing _____

Travel _____

Consultants _____

Other (Specify) _____ _____

_____ _____

_____ _____ ____

TOTAL DIRECT COSTS _____

OVERHEAD (Percentage _____%) _____

PROFIT (Percentage _____%) _____

PER CLAIM CHARGE FOR EXCESS CLAIMS _____

FIRM FIXED PRICE, OPERATIONS, MAINTENANCE,

MODIFICATIONS – SFY 2005 (To Schedule A, Line 4) _____

CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE C.4 – SFY 2006
FIRM FIXED OPERATIONS, MAINTENANCE AND MODIFICATION PRICE

PERSONNEL COSTS CONTRACT COST

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APPENDIX H
PRICING SHEETS

A. Salary Costs _____

B. Fringe Benefits (Percentage _____%) _____

LOCAL OFFICE AND EQUIPMENT

A. Building Occupancy _____

B. Utilities _____

C. Furniture and Office Equipment _____

D. Telephone _____

E. Other (Specify) _____ _____

_____ _____

_____ _____

Equipment provided to State _____

Other Office Space, Equipment and Utilities _____

Computer Resources _____

Printing _____

Travel _____

Consultants _____

Other (Specify) _____ _____

_____ _____

_____ _____ ____

TOTAL DIRECT COSTS _____

OVERHEAD (Percentage _____%) _____

PROFIT (Percentage _____%) _____

PER CLAIM CHARGE FOR EXCESS CLAIMS _____

FIRM FIXED PRICE, OPERATIONS, MAINTENANCE,

MODIFICATIONS – SFY 2006 (To Schedule A, Line 5) _____

CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE C.5 – SFY 2007
FIRM FIXED OPERATIONS, MAINTENANCE AND MODIFICATION PRICE

PERSONNEL COSTS CONTRACT COST

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APPENDIX H
PRICING SHEETS

A. Salary Costs _____

B. Fringe Benefits (Percentage _____%) _____

LOCAL OFFICE AND EQUIPMENT

A. Building Occupancy _____

B. Utilities _____

C. Furniture and Office Equipment _____

D. Telephone _____

E. Other (Specify) _____ _____

_____ _____

_____ _____

Equipment provided to State _____

Other Office Space, Equipment and Utilities _____

Computer Resources _____

Printing _____

Travel _____

Consultants _____

Other _____ _____

_____ _____

_____ _____ ____

TOTAL DIRECT COSTS _____

OVERHEAD (Percentage _____%) _____

PROFIT (Percentage _____%) _____

PER CLAIM CHARGE FOR EXCESS CLAIMS _____

FIRM FIXED PRICE, OPERATIONS, MAINTENANCE,

MODIFICATIONS – SFY 2007 (To Schedule A, Line 6) _____

CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE D
ADDITIONAL MODIFICATION HOURS COST – DDI
HOURLY RATE

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APPENDIX H
PRICING SHEETS

PERSONNEL COSTS		HOURLY RATE
Salary		_____
Fringe Benefits	(Percentage _____%)	_____
Overhead		_____
OTHER COSTS		
Equipment		_____
CPU Usage		_____
Output Media		_____
Other Materials		_____
Other (Specify) _____		_____
Other (Specify) _____		_____
Other (Specify) _____		_____
PROFIT	(Percentage _____%)	_____
TOTAL "ALL-INCLUSIVE" HOURLY RATE		_____

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Corporation Name _____

_____ _____ _____

Signature Title Date

APPENDIX H
PRICING SHEETS

PRICING SCHEDULE E
ADDITIONAL MODIFICATION HOURS COST – SFY ’03 – SFY ‘07

	Year 1	Year 2	Year 3	Year 4	Year 5
Salary	$	$	$	$	$
Fringe	$	$	$	$	$
Overhead	$	$	$	$	$
Equipment	$	$	$	$	$
CPU Usage	$	$	$	$	$
Output Media	$	$	$	$	$
Other Materials	$	$	$	$	$
Other 1 *	$	$	$	$	$
Other 2 *	$	$	$	$	$
Other 3 *	$	$	$	$	$
TOTAL $ PER HOUR	$	$	$	$	$

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* Specify:

Other 1 _____

Other 2 _____

Other 3 _____

Corporation Name _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE F

APPENDIX H
PRICING SHEETS

TOTAL DEVELOPMENT AND IMPLEMENTATION COSTS – DSS/DW

PERSONNEL COSTS		CONTRACT COST
A. Salary Costs		_____
B. Fringe Benefits	(Percentage _____%)	_____
LOCAL OFFICE AND EQUIPMENT		
A. Building Occupancy		_____
B. Utilities		_____
C. Furniture and Office Equipment		_____
D. Telephone		_____
E. Other (Specify) _____		_____
_____		_____
_____		_____
Equipment provided to State		_____
Other Office Space, Equipment and Utilities		_____
Computer Resources		_____
Printing		_____
Software Licensing		_____
Travel		_____
Consultants		_____
Other (Specify) _____		_____
_____		_____
_____		_____
TOTAL DIRECT COSTS		_____
OVERHEAD	(Percentage _____%)	_____
PROFIT	(Percentage _____%)	_____
FIRM FIXED PRICE – DSS/DW DDI		_____

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CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE G.1 – SFY 2003
FIRM FIXED PRICE - OPERATIONS – DSS/DW

APPENDIX H
PRICING SHEETS

PERSONNEL COSTS		CONTRACT COST
A. Salary Costs		_____
B. Fringe Benefits	(Percentage _____%)	_____
LOCAL OFFICE AND EQUIPMENT		
A. Building Occupancy		_____
B. Utilities		_____
C. Furniture and Office Equipment		_____
D. Telephone		_____
E. Other (Specify) _____		_____
_____		_____
_____		_____
Equipment provided to State		_____
Other Office Space, Equipment and Utilities		_____
Computer Resources		_____
Printing		_____
Travel		_____
Consultants		_____
Other (Specify)_____		_____
_____		_____
_____		_____
TOTAL DIRECT COSTS		_____
OVERHEAD	(Percentage _____%)	_____
PROFIT	(Percentage _____%)	_____

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FIRM FIXED PRICE, OPERATION OF DSS/DW– SFY 2003 _____

CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE C.2 – SFY 2004
FIRM FIXED PRICE - OPERATIONS – DSS/DW

APPENDIX H
PRICING SHEETS

PERSONNEL COSTS		CONTRACT COST
A. Salary Costs		_____
B. Fringe Benefits	(Percentage _____%)	_____
LOCAL OFFICE AND EQUIPMENT		
A. Building Occupancy		_____
B. Utilities		_____
C. Furniture and Office Equipment		_____
D. Telephone		_____
E. Other (Specify) _____		_____
_____		_____
_____		_____
Equipment provided to State		_____
Other Office Space, Equipment and Utilities		_____
Computer Resources		_____
Printing		_____
Travel		_____
Consultants		_____
Other (Specify) _____		_____
_____		_____
_____		_____
TOTAL DIRECT COSTS		_____
OVERHEAD	(Percentage _____%)	_____
PROFIT	(Percentage _____%)	_____

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FIRM FIXED PRICE, OPERATION OF DSS/DW– SFY 2004 _____

CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE C.3 – SFY 2005

FIRM FIXED PRICE - OPERATIONS – DSS/DW

APPENDIX H
PRICING SHEETS

PERSONNEL COSTS		CONTRACT COST
A. Salary Costs		_____
B. Fringe Benefits	(Percentage _____%)	_____
LOCAL OFFICE AND EQUIPMENT		
A. Building Occupancy		_____
B. Utilities		_____
C. Furniture and Office Equipment		_____
D. Telephone		_____
E. Other (Specify) _____		_____
_____		_____
_____		_____
Equipment provided to State		_____
Other Office Space, Equipment and Utilities		_____
Computer Resources		_____
Printing		_____
Travel		_____
Consultants		_____
Other (Specify) _____		_____
_____		_____
_____		_____
TOTAL DIRECT COSTS		_____
OVERHEAD	(Percentage _____%)	_____
PROFIT	(Percentage _____%)	_____

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FIRM FIXED PRICE, OPERATION OF DSS/DW– SFY 2005 _____

CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE C.4 – SFY 2006
FIRM FIXED PRICE - OPERATIONS – DSS/DW

PERSONNEL COSTS CONTRACT COST

APPENDIX H
PRICING SHEETS

A. Salary Costs _____

B. Fringe Benefits (Percentage _____%) _____

LOCAL OFFICE AND EQUIPMENT

A. Building Occupancy _____

B. Utilities _____

C. Furniture and Office Equipment _____

D. Telephone _____

E. Other (Specify) _____ _____

_____ _____

_____ _____

Equipment provided to State _____

Other Office Space, Equipment and Utilities _____

Computer Resources _____

Printing _____

Travel _____

Consultants _____

Other (Specify) _____ _____

_____ _____

_____ _____ ____

TOTAL DIRECT COSTS _____

OVERHEAD (Percentage _____%) _____

PROFIT (Percentage _____%) _____

FIRM FIXED PRICE, OPERATION OF DSS/DW– SFY 2006 _____

CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

PRICING SCHEDULE C.5 – SFY 2007
FIRM FIXED PRICE - OPERATIONS – DSS/DW

PERSONNEL COSTS CONTRACT COST

A. Salary Costs _____

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APPENDIX H
PRICING SHEETS

B. Fringe Benefits (Percentage _____%) _____

LOCAL OFFICE AND EQUIPMENT

A. Building Occupancy _____

B. Utilities _____

C. Furniture and Office Equipment _____

D. Telephone _____

Other (Specify) _____ _____

_____ _____

_____ _____

Equipment provided to State _____

Other Office Space, Equipment and Utilities _____

Computer Resources _____

Printing _____

Travel _____

Consultants _____

Other (Specify) _____ _____

_____ _____

_____ _____

TOTAL DIRECT COSTS _____

OVERHEAD (Percentage _____%) _____

PROFIT (Percentage _____%) _____

FIRM FIXED PRICE, OPERATION OF DSS/DW– SFY 2007 _____

CORPORATION NAME: _____

_____ _____ _____

Signature Title Date

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